FOR IMMEDIATE RELEASE MEDIA CONTACT: Lynn Ruiz,

Director of Community Relations 703-208-1119 x114 lruiz@thearcofnova.org



Special Needs Trust Serving Virginia, MD & DC

September 14, 2016

The Arc of Northern Virginia's Special Needs Trust Program Partners with Key Private Bank

The Arc of Northern Virginia, the area's leading nonprofit serving individuals with intellectual and developmental disabilities and their families, is pleased to announce a new partnership with Key Private Bank, who will serve as financial partner and trustee for their Special Needs Trust Program (SNT). The Special Needs Trust Program includes over 800 Family-Funded (3rd party) and Self-Funded (1st party) trusts with over \$17 million in assets.

Key Private Bank brings 190 years of fiduciary trust experience, a generous commitment to non-profit organizations and the communities they serve, as well as world-class investment management and banking expertise. KeyCorp (NYSE: KEY) is one of the nation's largest bankbased financial services companies, with assets of approximately \$93 billion, over 14,000 employees, and 932 retail branches across 15 states.

Key Private Bank brings to The Arc of Northern Virginia enhanced capabilities in the types of assets that can be held in trust. In addition to traditional investment assets, Key Private Bank can hold real estate, art, and other non-traditional assets in trust. Key Private Bank also offers customized investment options and will provide institutional support and expertise to The Arc of Northern Virginia.

Tia Marsili, Director of Trusts, states that, "The new partnership with Key Private Bank will give greater flexibility and more options for long-term planning. This partnership reflects two organizations with expertise, longevity, and reliability. When establishing SNTs with The Arc of Northern Virginia, family members and individuals with disabilities have taken the next step to securing a better future."

"We are proud to partner with The Arc of Northern Virginia and the constituents that they serve. Their dedication to their communities, expertise in the field, and commitment to their participant families works hand-in-hand with Key Bank's mission to better our communities, and to provide trusted guidance and be long-term partners with our clients, "said Susan Fogarty, Senior Vice President, Key Private Bank.

The Arc of Northern Virginia was established in 1962 and the Special Needs Trust Program in 1999. Our Trust Program serves individuals with a mental health diagnosis, physical, sensory, intellectual, and/or developmental disabilities. Noteworthy: This Trust Program serves all of Virginia, Maryland, and the District of Columbia.

For additional information about The Arc of Northern Virginia Trust Program, please visit our website at www.thearcofnovatrust.org; on Facebook at www.facebook.com/The-Arc-of-Northern-Virginia; and LinkedIn: www.linkedin.com/in/special-needs-trust-the-arc-of-northern-virginia-74197637

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